



MIFAIRTAX.ORG

*"For Truth in Taxation  
and Job Creation"*

Michigan FairTax Association  
PO Box 703  
Sterling Heights, MI 48311-0703

Ph: 586-871-7147  
Web: [www.mifairtax.org](http://www.mifairtax.org)  
Email: [info@mifairtax.org](mailto:info@mifairtax.org)

### Talking Points for MI Legislative Members

Continued support of the MBT with what is known today would be troubling. The MBT has four fatal flaws:

1. It treats large manufacturers differently than other businesses
2. It imposes a relatively high tax rate and is difficult to comply with
3. It hides taxes in prices (making Michigan business and labor uncompetitive)
4. It illegally exports tax burden

Why would an individual, company or organization support the flawed MBT?

1. They may be invested in it because of their efforts in drafting it
2. They may have received better treatment under the MBT than others
3. They think that the exportation of the tax to out of state businesses favors in state businesses, and that this illegal discrimination of out of state businesses can continue
4. They don't want citizens to be aware of their true tax burden so they want to tax businesses and thereby hide taxes in prices (people eventually pay all business taxes in higher prices)
5. They fear their job may be eliminated if tax lobbying and tax compliance are eliminated by the MI FairTax
6. They fear the MI FairTax can't pass

Why is the MI FairTax the solution?

1. It is fair to all businesses and consumers (no business pays state taxes and consumers all pay the same rate and receive the same prebate)
2. It legally exports tax burden to non residents, far more than any business tax credit could
3. It is transparent (citizens see their true tax burden on every sales receipt)
4. It makes Michigan a most attractive place to do business via elimination of taxes from the prices of MI produced products, which makes Michigan business and labor more competitive and creates jobs in Michigan
5. It stops punishing productive behavior by un-taxing work, savings, investments, etc. Only when an individual takes from society is he taxed

Thank you for your consideration.